## OpenComms™ Nform And Interface Products Adaptive Solutions For IT









## Maximizing Your Investment Through Adaptive Monitoring

Obtaining the information needed to know about critical support equipment for computer systems has never been easier...or more cost-efficient.



#### What You Don't Know Can Hurt You

A small problem in a computer or communications facility can quickly escalate into a disaster. Knowing what is happening with power and cooling equipment can keep that protective "envelope" at peak operating efficiency, vital to system reliability.

Only Liebert can offer full-scale monitoring and control of these critical support systems by providing the ability to gather operating information from each piece of equipment and pull it together in one central location.

#### Finding A Better Way To Monitor The Evolving Critical Space

Monitoring the critical space is essential. The problem is, the critical space has evolved and can take on many shapes and sizes, from the traditional centralized data center, to the cutting-edge distributed topologies of telecom, wireless and retail operations. Liebert's mission is to protect the

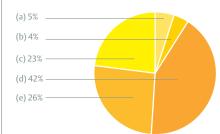
critical space, whether consolidated in the data center or distributed throughout the network — and monitoring is an essential component of any high-availability solution.

Just as one model of UPS or air conditioner cannot fulfill the requirements of every application, Liebert offers a suite of monitoring products to meet the varying requirements of the vast spectrum of critical space applications. From leak detection to discrete monitoring, unattended orderly computer shutdown to enterprisewide monitoring, Liebert offers hardware and software solutions that fit.

This full-scale monitoring capability allows for consolidation of all components of critical space infrastructure into an organized, logical, high-availability system. And because different people need to know different information about your support equipment, Liebert will provide the tools to determine what specific data should go where.

#### Cost of Downtime

How much does and hour of downtime cost your business?



(a) Up to \$50,000 per hour (b) Over \$50,000 per hour 4% (c) Unkown 23%

(d) \$1,000 per hour 42% (e) \$10,000 per hour 26%

Source: Infonetics, Cio Magazine/June 15, 2000



## Understanding The Needs Of Your Business

To protect your critical business systems, it is important that we first understand how you and your customers utilize these resources. Knowing how your network is used allows us to design system protection that addresses your real world needs. To maintain the high level of availability that users expect, your monitoring system must be able to keep you up-to-date on any changes in the condition of your network infrastructure.

## Getting Critical Information Into The Right Hands

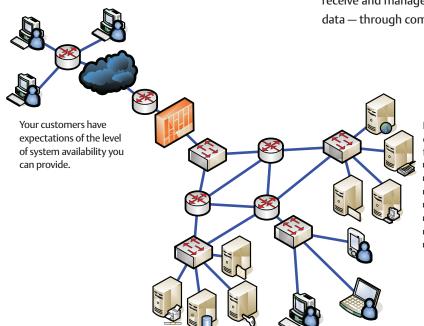
Business runs on information. That information, however, must be managed and protected. Liebert offers the tools to keep the people on the front line — such as IT, network, data center and facility managers — informed as to the status of their critical systems. By utilizing a network infrastructure approach to monitoring, Liebert has the solutions that align a customer's needs for real-time knowledge and system flexibility with critical system uptime and capital allocation constraints. This type of system can provide the information you need to manage your critical equipment, giving you a variety of ways to receive and manage this data — through computers at

your site or even on the web via standard browser software.
From the traditional centralized data center to constantly evolving distributed network topologies, Liebert has the solutions that provide just the right amount of control, monitoring, and protection for your critical space requirements.

## The Importance Of Support System Monitoring

The reliability of your computing and communications systems is a direct result of the reliability of the power and environmental systems that help maintain their proper operation. That's why Liebert is so firmly committed to providing monitoring capability in our products. No one knows more about what it takes to collect and deliver the vital information you need to manage your critical support systems.

Your Network Has Many Points That Must Be Protected



Proper power protection and environmental control is essential for your network components:

- Printer servers
- Database servers
- File servers
- E-mail servers
- Web servers
- Routers
- Hubs

## When Systems Are Critical... Monitoring Is Not An Option

#### **Power Conditioning Units**

A grounding problem in your power conditioning system causes small voltage disturbances. You may not even realize there is corrupt data or damage to other systems until bigger problems occur months later.

#### **UPS Systems**

Yesterday the UPS failed its automatic battery self test. Today the UPS failed to carry the load during a momentary power interruption, halting a critical process. The problem isn't the UPS or the weak battery. The real problem is that you didn't know that the UPS failed a self-diagnostic test.

#### UNNOTICED

#### UNDETECTED

#### **Power Distribution**

Several circuits are on the verge of overload. If one of these breakers trips, servers will crash.

#### **Water Leaks**

Your data cabling is lying in a growing puddle of water under the raised floor because of a plumbing leak. It is just a matter of time before that affects your operation. Who knows how long it will take to track down the cause of the problem.

#### **Static Transfer Switches**

A transfer switch fails to transfer when your primary power feed goes down in the middle of the night. You won't know about it, though, until tomorrow morning when there are no sales reports, no e-mails and certainly no one conducting normal business.

#### UNSEEN

#### **Environmental HVAC Systems**

High head pressure, compressor short cycling, dirty filters, pump or fan failure — these are just a few of the problems that can cause mission-critical air conditioning systems and other HVAC equipment to go down and temperatures to go up. One more problem? Not knowing that these troubles are developing in the first place.

#### **DC Power Systems**

An overvoltage condition in an essential DC power system causes an alarm to sound. Problem is, no one is there to hear it.

UNREPORTED

#### Intrusion Alarm

The entrance of unauthorized personnel into a remote shelter is a big problem. The real problem is that the person who needs to know this is happening is unaware and possibly isn't in the same building or even the same state.

#### UNRECORDED

#### **Surge Protection**

Thank goodness you installed that surge protector. It has protected your site through many thunderstorms. Unfortunately it self-destructed protecting you from that last surge and vou don't know that it needs to be replaced.

#### **Generator Operation**

The good news is your emergency generator came on-line during a power failure last night and kept things running for several hours. The bad news is that the fuel tank is now almost empty - and no one realizes it, leaving you unprotected for the next outage.

### If you don't know what is happening inside your critical facilities, the result is unavailability

## What Do You Need To Monitor?

No matter which Liebert products you have...we have a way for you to monitor performance. Liebert offers a full range of monitoring and control solutions to complement your Liebert UPS, power conditioning, power distribution or environmental control systems. Find your Liebert products on this chart to see which specific monitoring methods are available. Once you know your monitoring options, you can then select the system that best fits your specific needs based on the type and depth of information required by your organization.



	OnanCommo	Network
Products	OpenComms Nform	Interface
Single-Phase UPS	MOTH	interiace
Liebert PowerSure PSI		OCWeb
Liebert UPStation GXT		OCWeb
Liebert UPStation GXT 6 &10 kVA		OCWeb
Liebert UpStation GXT 2U		OCWeb
Liebert UPstation S		Voyager
Liebert Nfinity		OCWeb
Liebert NX		OCWeb-LB
Three-Phase UPS		OCWCD-LD
Small 3-Phase		
Liebert UPStation S3	•	Voyager
Liebert Series 300		OCWeb-LB
Hiross HiNet		OCWEB-300
Large 3-Phase	-	OCWED 300
Liebert NPower	•	OC-NIC
Liebert NPower 1+1		OC-NIC
Series 600 Single Module System (SMS)	<del></del>	OCWEB-300
Hiross Hipulse Multi Module (MM)		OC-NIC
Hiross Hipulse Single Module (SM)		OC-NIC
Hiross Hipulse System cabinet (SC)		OC-NIC
Hiross Series 7200 Multi Module (MM)		OC-NIC
Hiross Series 7200 Single Module (SM)		OC-NIC
Hiross Series 7200 System Cabinet (SC)		OC-NIC
Power Conditioning & Distribution	-	OCIVIC
Liebert FDC	-	OC-NIC
Precision Power Center (post-1990)		OC-NIC
Top Entry Precision Power Center (post-1990)		OC-NIC
DataWave (post-1999)		OC-NIC
Transfer Switches	-	OCIVIC
Static Transfer Switch	•	OC-NIC
Static Transfer Switch 2		OC-NIC
Precision Cooling		OCIVIC
Liebert DS		OCWeb-LBDS
Deluxe System/3	-	OC-NIC
Challenger 3000		OC-NIC
Industrial Cooling Series (ICS)		OC-NIC
Himod LNA		OC-NIC
Mini-Mate2		OC-NIC
Mini-Mate2 8-Ton		OC-NIC
DataMate		OC-NIC
Atlas C10	-	OC-NIC
Hiross Microface		OC-NIC
Monitoring Panels		
Remote Power Monitor Panel		
(PMP) (post-1990)		OC-NIC
OpenComms EM		Built-In
SiteNet Integrator		Built-In
DC Power - Emerson Energy Systems		
NterpriseIP	•	OCWEB
Candeo Product Line		
Candeo IP	•	Built-In
Candeo SP 24		Built-In
Candeo SP 48		Built-In
Candeo Access		Built-In
EES DC Product Line		
Actura		Built-In
	<del>-</del>	24

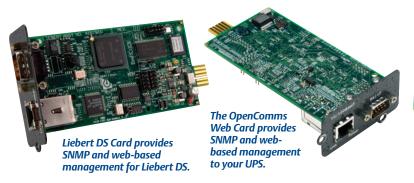
## Monitoring And Control Through Your Existing Network

## **Extending The Communication Capabilities Of Your Liebert Equipment**

For enhanced remote communications and control of Liebert UPS and air conditioning units, the OpenComms Web and OpenComms NIC cards will deliver SNMP and web-management communications capabilities. Each Liebert system equipped with an OpenComms NIC or Web card takes full advantage

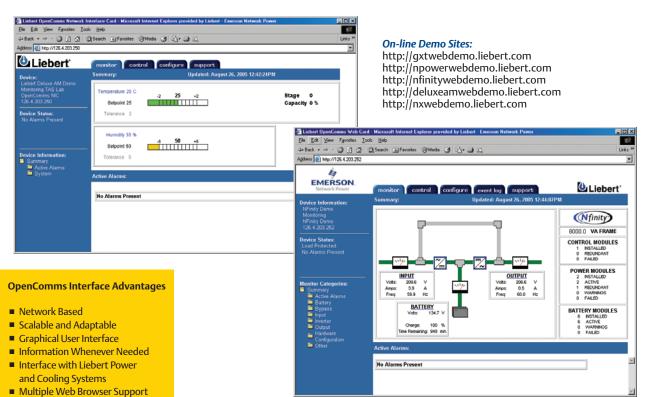
of your Ethernet network, allowing remote monitoring from your computer desktop, network operations center or wherever network access is permitted.

The OpenComms cards support 10 and 100 MBit Ethernet network transmission speeds, which will be auto-detected upon connection to the network. Plus, these cards support in-the-field firmware updates, which increases the value of your investment.





The OpenComms NIC Card transforms Liebert units into manageable nodes within your Network, NMS and BMS systems.



■ No Third-Party Application

Required

## Managed Power Strips Provide Distribution, Control, And Monitoring To Rack Applications

#### **Liebert OpenComms™EM**

For event greater flexibility, the Liebert OpenComms EM is designed to monitor temperature, humidity and contact closures inside critical environments, including racks and small computer rooms.

For applications that require the management of power within the Network rack, the OpenComms EM PDU option manages up to (2) two Liebert MP Advanced Power Strips.

This compact device provides network connectivity through Web access and/or E-Mail Notifications of events for stand-alone applications.

The SNMP interface provides access to parameteric data and notifications of alarm events to Liebert OpenComms Nform Critical Management Software and/or a Network Management System.

#### **Interface With Most Critical Support Equipment**

Liebert OpenComms Nform will monitor any Liebert SNMP device that supports a network interface, such as the OpenComms Web card and the OpenComms NIC (network interface card). This will allow connection to a full range of Liebert power and mission-critical cooling systems and equipment from other manufacturers, including DC power systems and other third party SNMP-based products.

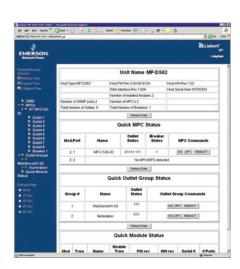
Connectivity to Liebert OpenComms Nform can also be achieved with the Liebert OpenComms EM network-enabled monitoring device. The unit provides SNMP traps for use with Liebert OpenComms Nform.

The software can also be connected to the Liebert MP-S Access Server which is used to communicate with and monitor Liebert MP Advanced Power Strips.

#### On-line Demo Sites:

http://mpwebdemo.liebert.com http://emwebdemo.liebert.com



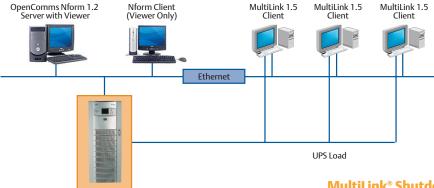


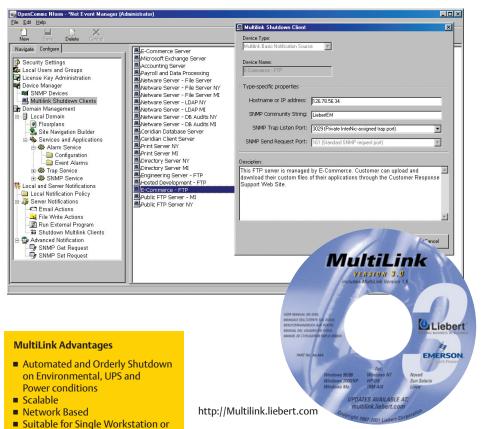
#### **OpenComms EM Advantages**

- Monitor Temperature and Humidity in the Rack
- E-mail Notifications directly from OpenComms EM
- Trending of Environmental and Power data points
- Communicate and Monitor MP Advanced Power Strips Via MP-S Access Server

### Liebert Shutdown Control: Maximum Data Protection

MultiLink automated shutdown software allows you to actively protect data on servers supported by the Liebert UPS equipment you are monitoring with OpenComms Nform, using the same OpenComms Web and OpenComms NIC cards.





Liebert NX

#### MultiLink® Shutdown Software

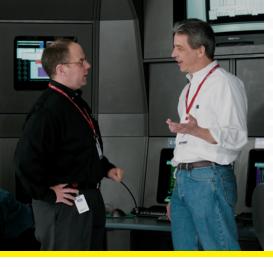
Because today's critical business applications are often distributed over several computers, there is a need for shutdown software capable of protecting information on multiple machines. The shutdown notifications from OpenComms Nform to MultiLink 1.5 clients perform the critical task of protecting your computers from costly damage and data loss as a result of power failure and environmental alarm conditions on anything from a single workstation to a network of workstations and servers.

#### **Stay In Control**

During an extended utility failure, MultiLink warns computer users of impending power loss and automatically shuts down computer operating systems in a smooth and orderly manner if the UPS battery capacity runs low.

**Network of Servers** 

■ Wide Operating System Capabilities



# OpenComms Nform centralizes the management of your distributed Liebert network equipment.

Liebert OpenComms Nform is a network communications system that will enable you to leverage the distributed monitoring capabilities of your network connected equipment.

#### One Company, Providing You a Complete High-Availability Solution

Connecting to equipment in the distributed critical space is only part of the monitoring challenge. Liebert OpenComms Nform leverages the network connectivity capabilities of your Liebert equipment to provide a centralized monitoring view of your distributed equipment. Utilizing the SNMP and Web technologies built into each of the OpenComms communication cards, OpenComms Nform will centrally manage alarm notifications to provide you with an easy interface to access critical status information.

OpenComms Nform effectively eliminates the need for expensive third-party monitoring applications. The Liebert "turn-key" approach to communications and monitoring minimizes your installation and maintenance costs, consolidates your view of the critical space status, and maximizes your uptime through automated notifications of alarm conditions.

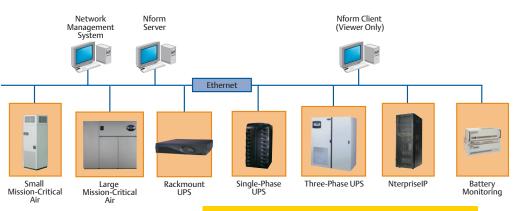
#### When Systems Are Critical... Monitoring Is Not An Option

OpenComms Nform software solution combines full-scale monitoring with cost-effective deployment through the use of the existing network infrastructure — so the cost of dedicated, out-of-band communications cabling is eliminated. It is both scalable and adaptable so it can grow as your systems expand and needs change.

The software can be configured to monitor your network for alarm notifications from Liebert power protection and precision cooling equipment. These alarms, or SNMP traps, can be received by the software and processed to trigger event actions such as e-mail alerts or local notifications.

For ease of use, the OpenComms Nform graphical user interface enables you to view device status conditions through either a native SNMP interface or an HTML web browser interface. The Alarm Log will manage all alarms that are received by OpenComms Nform.

OpenComms Nform will monitor any Liebert SNMP devices that support a network interface, such as the OpenComms Web card and the OpenComms NIC. The customizable navigation tree provides the flexibility to design an OpenComms Nform user interface around your network layout. Authenticated alarm management and event notification ensures that alarms are detected and acted upon, which allows problems to be quickly resolved.

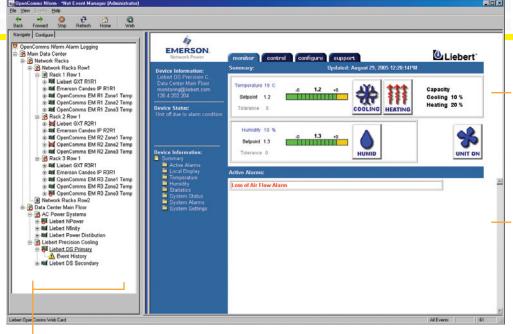


#### On-line Demo Sites: http://Nform.liebert.com

#### **OpenComms Nform Advantages**

- Alarm Management Features
- Connection to Other Manufacturers Equipment
- Turn Key Approach to Communications and Monitoring
- MultiLink Integration for Shutdown of systems
- Management of UPS, Power, Environmental and Monitoring Products that support SNMP
- Centralized Management of critical systems
- Web Integration

## Comprehensive Monitoring: The OpenComms Nform Advantage



#### **Status at a Glance**

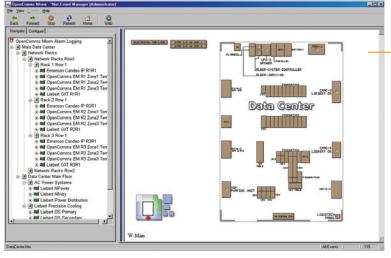
Real-time device view of operation and current alarms.

#### **Web Integration**

The web interface from managed devices is integrated directly within the software.

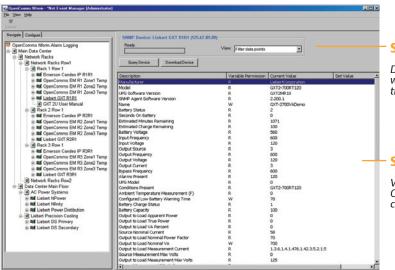
## **Device Surveillance**

The status of managed equipment propagates up through the customized navigation view.



#### **Navigational Graphics**

Incorporate graphic floor-plans or maps that allow for quick equipment location and hyper-links to managed equipment that support a web interface.

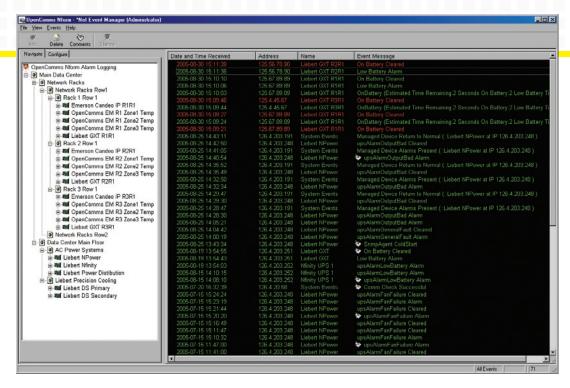


#### **SNMP Direct**

Devices that do not support an embedded web interface can be managed directly through their native SNMP interfaces.

#### **SNMP Configuration**

View only the configurable SNMP data. One button download allows for quick configuration changes.



## **Event Management and Processing**

The Event History log will manage all alarms that are received, notifying the user of new or active alarms, enabling the user to acknowledge new alarms, and delete acknowledged alarms.

#### **License Management >**

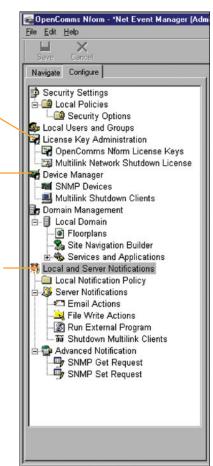
As your business expands, you can adapt your critical systems monitoring to these changes by adding license kits.

#### **Device Management**

Deploying new equipment has never been this easy. Up to 44 base templates are included for Liebert Products.

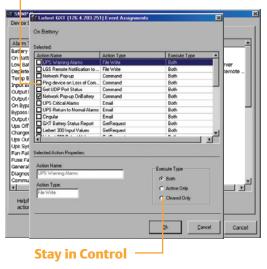
#### **Local Visual and Audio Alerts -**

- Application to Foreground
- Play Sound Wave
- Load Local Viewer
- Flash Application in Taskbar



#### Send Alerts and Notify Personnel

Notifications can be assigned to each specific managed device alarm or condition



The software has the flexibility to execute a set of actions when conditions are present and a completely different set of actions when alarms return to normal.

## Alarm Management — Getting The Right Information To The Right People



OpenComms Nform puts critical systems information at the fingertips of support personnel - wherever they are - increasing responsiveness to alarm-event conditions, thus allowing IT organizations to maximize their system availabilty.

#### **SMTP Email**

For high-priority event alarms, email notifications can be sent to data center managers, notifying them that servers will be shut down soon due to loss of power.

#### **Shutdown Clients**

For high-priority event alarms, email notifications can be sent to data center managers, notifying them that servers will be shut down soon due to loss of power or high temperature conditions.

## **Alarm-Event Exporting to Disk**To maintain extended history of events, the file-write can be used for logging and database collection.



## **Automated Action Control Response**

Nform gives you the ability to control equipment on received alarm-events. For example, when a high temperature alarm is received, an SNMP Set can automatically turn on another unit for cooling. SNMP Set Request can be used to reboot or turn on/off Liebert MP Advanced Power Strips or even close relay contacts for external notifications.

#### **Execute External Programs**

Some network infrastructure can span long distances dependent on bridges and routers. The Run External program can execute ping commands to devices on the edge of your network, including routers and switches that represent a network path to resources within your critical business operation.

### Condition-Based System Recording

This action notification can be used to get a snapshot of your system as an alarm-event occurs. Often IT managers have to answer why systems are unavailable during a crisis. The recording of the "state-of the-system" as an alarm occurred can prove useful for trouble-shooting and determining the root-cause of failures within the system.

Information you need, every time you need it.

## Managing The Adaptive Enterprise

Voltage disturbances were reflected in the trend graphing of the OpenComms EM with Managed Power. After further analysis, facility engineer discovered and corrected the grounding problem. OpenComms Nform received a failed battery test and forwarded the conditions to the Liebert Global Services Response Center, dispatching the service technician for a battery replacement site visit.

REPORTED

#### **CORRECTED**

IT recently installed Liebert MP Advanced Power Strips inside their rows of rack enclosures. Now, with the control of each receptacle, overloading of circuits is prevented. OpenComms Nform users can easily control access to which outlet circuits are enabled or disabled.

With installed leak detection products, a water-detected summary alarm was transmitted to OpenComms Nform by the OpenComms EM. The facility engineer was notified and corrected the faulty plumbing.

Before the primary power source failed, facility engineer received a "secondary source not available" alert via his SMTP supported cell phone. The heads-up was given and the problem was resolved before the system went critical.

#### **DETECTED**

High temperature alarm was reported through the OpenComms Web Interface to the OpenComms Nform system. With advance notification, the standby unit was remotely activated, maintaining the desired operating temperature setpoint within the data center.

Telecommunications engineer was dispatched through OpenComms Nform notifications, allowing the engineer to quickly replace the faulty rectifier before the critical overvoltage threshold was reached.

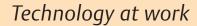
Security personnel were alerted when the OpenComms EM reported a door ajar alarm to the OpenComms Nform system.

#### **RECORDED**

Since OpenComms Nform was monitoring the TVSS summary alarm, maintenance was notified to incorporate testing of the surge suppression device due to its recent heavy usage.

Recent runtime on the generator has consumed most of the fuel. Since the low fuel summary alarm was being monitored by the OpenComms EM, an event was triggered in OpenComms Nform, sending a request for refueling to the local fuel supplier.

#### **NOTIFIED**



## Liebert OpenComms Nform Software Options

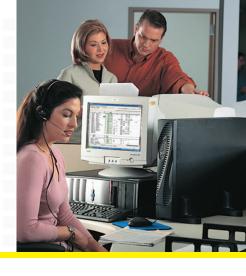
SOFTWARE OPTIONS				
	OpenComms Nform Software	OpenComms Nform Software	OpenComms Nform Software	
System Features *	**Download Edition	Professional Edition	Enterprise Edition	
Local Client Viewer	1	1	1	
Remote Concurrent Client Viewer	No	No	5	
Supported Operating Systems	Windows NT 4.0 w/SP6 or higher, Windows 2000, Windows XP, Windows 2003 Server	Windows NT 4.0 w/SP6 or higher, Windows 2000, Windows XP, Windows 2003 Server	Windows NT 4.0 w/SP6 or higher, Windows 2000, Windows XP, Windows 2003 Server	
Real-Time Monitoring and Control				
Device Status Polling	Yes	Yes	Yes	
Default Devices Supported	1	30	500	
Web Card Integration	Yes	Yes	Yes	
Open Architecture (Monitoring of non-proprietary SNMP devices)	Standard RFC1628 UPS Device Template Included	Standard RFC1628 UPS Device Template Included	Standard RFC1628 UPS Device Template Included	
Device Supported	All Liebert UPS, Environmental, Power Distribution, and Monitoring products that support a SNMP interface	All Liebert UPS, Environmental, Power Distribution, and Monitoring products that support a SNMP interface	All UPS Liebert, Environmental, Power Distribution, and Monitoring products that support a SNMP interface	
Notifications and Alerts				
Propagate Application to foreground	Yes	Yes	Yes	
Load Local Viewer	Yes	Yes	Yes	
Play Sound Wave	Yes	Yes	Yes	
Play Default Beep	Yes	Yes	Yes	
Flash Application when Minimized	Yes	Yes	Yes	
Standard Actions				
E-mail Notification	Yes	Yes	Yes	
Run External Program Capability	Yes	Yes	Yes	
File Write	Yes	Yes	Yes	
Shutdown Network License*				
Shutdown ML Clients	No	No	Unlimited Included	
Advance Notifications*				
SNMP Set Request(s)	No	No	Yes	
SNMP Get Request(s) Report	No	No	Yes	

 $<sup>^{\</sup>ast}$  Note: These add-on packages can be added to the system with Licensing

<sup>\*\*</sup>Software available at no charge at Nform.liebert.com

OpenComms Nform Additional Licenses			
PART NUMBERS	OpenComms Nform Additional Managed Device Licenses		
NFORM-30N NFORM-100N NFORM-500N	Managed Device License kits allows the user to incrementally add support for monitoring additional numbers of network devices. Node Licenses are additive and manageable through License Key Administrator		
	OpenComms Nform Managed Device Licenses		
NFORM-1CUSER NFORM-5CUSER NFORM-10CUSER	Concurrent Client License allows the user to incrementally add support for additional numbers of connected clients. Concurrent Client Licenses are additive and manageable through License Key Administrator		
	OpenComms Nform Advance Notification License		
NFORM-ANOTIFY	Advance Notification License allows the user to add support for SNMP SET/GET Requests Actions		
	MultiLink® Network Shutdown License, Unrestricted		
MLLKU	MultiLink Network Shutdown License allows you to efficiently shutdown workstations and servers running MultiLink throughout the network via Event-Alarm conditions from OpenComms Nform		





#### **Standard Services**

#### **Applications Engineering Services**

This service provides, at no charge, to all Liebert customers ultimate product support with direct access to factory-trained Monitoring Engineers. Our engineers receive in-depth instruction and handson experience in providing support for monitoring software and hardware.

- Instant Phone Assistance 24 X 7 X 365
   1.800.222.5877
   614.841.6755 (Outside U.S.)
- Email an Engineer M-F 8:00a.m. 5:00p.m. monitoring@liebert.com

#### **OpenComms Nform Support Web Portal**

Registering at the Nform Support Web site gives you access to all the latest updates and notifications of special offerings and new releases. By registering your license keys, this support site puts you in control of your investment. As a registered user you can submit feedback on the OpenComms Nform Products and gain access to valuable resources within Liebert.

#### **Optional Services**

#### **Software Integration Services (SIS)**

The further your resources are stretched, the less time you have to quickly deploy your monitoring products. Sotware Integration Services is designed to help the customer implement and verify the Liebert software and hardware in a timely efficient manner. A Monitoring Engineer will assist with the deployment of your monitoring solution on-site.

- Installation and Start-up
- Configuration and Verification
- On-Site Training and Education
- On-Line Support Overview and Web Site Registration

## Remote Monitoring Service: When You Need To Know — But Can't Do It Yourself

The key to providing proper service for critical support systems is being aware of that equipment's operating status at any given time. That's why Liebert is so firmly committed to providing monitoring capability in our products. Our Remote Monitoring Service, provided by Liebert Global Services, is designed to maximize the capabilities of your Liebert equipment by maximizing the effectiveness of your monitoring systems.



## Ensuring The High Availability Of Mission-Critical Data And Applications.



Emerson Network Power, the global leader in enabling business-critical continuity, ensures network resiliency and adaptability through a family of technologies — including Liebert power and cooling technologies — that protect and support business-critical systems. Liebert solutions employ an adaptive architecture that responds to changes in criticality, density and capacity. Enterprises benefit from greater IT system availability, operational flexibility, and reduced capital equipment and operating costs.

#### **Liebert Corporation**

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#### liebert.com

#### 24 x 7 Tech Support

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#### **Emerson Network Power.**

The global leader in enabling business-critical continuity.

AC Power Systems
Connectivity

Connectivity
DC Power Systems

Embedded Power
Inbound Power

**Integrated Cabinet Solutions** 

Outside Plant
Precision Cooling

Site Monitoring and Services

EmersonNetworkPower.com