

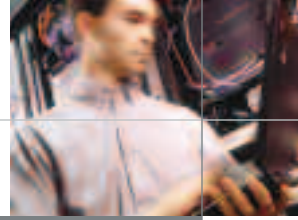


Emerson Network Power Government Solutions

# PROTECTING THE NEW COMMUNICATIONS INFRASTRUCTURE

*Availability Solutions For  
Mission-Critical IP Telephony  
And ATM Communications Networks*





# NEW INNOVATIONS IN COMMUNICATIONS REQUIRE PROVEN WAYS TO PROTECT THEIR AVAILABILITY

The convergence of data networks and telecommunications systems is here. More efficient communications, the elimination of multiple network layers and the resulting cost savings are attracting more and more government entities to implement IP telephony technology. But, as government agencies turn to new solutions for their communications needs, the demand for systems security and availability is greater than ever. To meet these challenges, you must rely on a proven facility support partner.

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## THE BACKBONE OF PROTECTION

### Security First

The federal intelligence community and military require a highly secure environment for their communications systems.

Many mission-critical and military-grade communications networks utilize high-speed ATM (asynchronous transfer mode) technology. These systems provide secure voice, data and video transmission using high-level encryption and other protection features.

The support systems behind these ATM switching networks must be equally secure. Reliable operation cannot be compromised.

### The Emerson Solution

The advanced switching systems used in ATM networks require carrier-class DC power systems for continuous availability. DC systems from Emerson Network Power are available in a wide range of power and distribution configurations and capacities. Features include modular design, plug and play compatibility, remote monitoring and control capabilities, easy installation and much more.

The Emerson line of DC power systems demonstrates unparalleled reliability and industry-leading MTBF ratings. Their highly integrated designs combine high power density with a minimal footprint for the best utilization of valuable space.



## Integrated Communications

E-commerce and other data-driven communications are changing the way the government conducts business. Single networks that carry high-speed voice, data and video communications are becoming commonplace, and are being relied upon across the spectrum of government agencies.

This convergence and the increasingly mission-critical nature of networks create new security concerns that enhance the need to minimize vulnerabilities.

To ensure the highest level of performance, it is critical that you rely on a facility support partner that can provide the product breadth, global reach and local expertise you require to ensure maximum availability.

## One Source Provides Critical Support Solutions For New Communications Systems

As a world leader in system controls, building management, and power and environmental protection for critical facilities, Emerson Network Power delivers unmatched capabilities and expertise.

From high-security, ATM-based communications systems to new IP telephony implementations, Emerson Network Power provides a full spectrum of mission-critical system protection solutions designed to ensure maximum availability:

- Inbound power
- Connectivity
- Fiber, microwave and cable connectors
- Power supplies
- Power systems
- Precision cooling
- System monitoring
- Service and support

# POWER SOLUTIONS FOR EXISTING AND NEXT-GENERATION COMMUNICATIONS NETWORKS

The core of any support solution depends upon a proven power protection strategy. Emerson Network Power delivers with its wide range of DC and AC power protection equipment.

## Protecting IP Telephony

Users expect IP telephony networks to maintain the same high degree of “dial tone” availability as the traditional telephone system.

To ensure this level of performance, it is critical that you plan power protection and physical security for the servers, routers and switches that make up a converged network.

In the past, network equipment required a medium-to high-availability solution. Today, more and more of these networks have become mission-critical. This shift requires an evolution in your protection strategy.

## The Emerson Solution

Assuring the flow of clean, reliable power to IP telephony components requires a protection solution that will fully safeguard them from all power variations as well as outages.

Our Liebert IP Telephony Availability System ensures that your IP telephony equipment will operate through all the daily power anomalies that strike IT and telecommunications networks.

This system combines either a double-conversion online UPS for AC power or a small DC power system with a Liebert Foundation rack and a small system, mission-critical cooling product. It is the only UPS solution for IP telephony that is Cisco compatible with certification for Cisco Call Manager Express, Cisco Unity and Cisco Unity Express.



# EMERSON IS THE INDUSTRY LEADER FOR CRITICAL INFRASTRUCTURE SUPPORT

When you trust the protection of your communications infrastructure to Emerson, you can be confident that you're relying on the highest level of performance and quality.



Emerson Network Power brings together some of the world's leading brands in network protection.

#### **Inbound Power**

ASCO Power Technologies  
Control Concepts  
Copeland Specialty Scroll  
Leroy-Somer  
Northern Technologies

#### **Power Systems**

Energy Systems North America  
Liebert

#### **Precision Environmental Systems**

Liebert  
Liebert Hiross

#### **Service/Site Operations**

ASCO Power Technologies  
Emerson Energy Systems  
Liebert Global Services

#### **Connectivity**

Connectivity Solutions  
Optical Connectivity  
T.S.I. of Florida  
Viewsonics  
Vitelec Electronics  
Midwest Microwave  
Cambridge Products  
Engineered Endeavors  
Lo Dan International

#### **OEM Embedded Power**

Astec Power  
Liebert

#### **Outside Plant and Cabinet Solutions**

Energy Systems  
Energy Systems North America  
Northern Technologies

## **Customer Intimacy**

Emerson ensures the availability of the nation's most critical information systems - with solutions in place at all levels of federal, state and local government and all of the Fortune 500 companies. Our many years of experience supporting Carrier Class and Wireless switching for Wireline and Wireless Carriers provides us with intimate knowledge of both traditional and emerging communications networks.

## **Experience**

Emerson pioneered protection for critical information infrastructure over 40 years ago. Today, Emerson's technological superiority, product breadth, service infrastructure and global presence are unmatched in the industry.

## **Application Expertise**

Because we work with the leading IT solution providers, we know and understand the advanced technology you are implementing on a daily basis. From desktop to super computer, Emerson is there.

## **Wherever Support Is Needed**

Whether the application is CONUS or OCONUS, only Emerson can deliver global solutions through a network of local experts.

## **We Will Be Here Today And Tomorrow**

Emerson is a \$15.6 billion company, which has been in business for over 100 years and is a proven technology and engineering leader in the critical space arena.

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