



## Enterprise Solutions

# DMP Integration with Digital Video Surveillance Saves PEMCO Financial Services \$2 Million in Guard Costs

DMP open-architecture design and Vigilos integration software deliver enterprise solutions for intrusion, fire, access control, and video surveillance with on-site and remote monitoring.

PEMCO Financial Services provides one-stop insurance, banking, and other financial services to over 630,000 customers through its subsidiaries, PEMCO Insurance, School Employees Credit Union of Washington, and Evergreen Bank—totaling sixteen offices across Washington state. To improve security by standardizing security functions across its expanding network of offices, PEMCO sought an integrated security, access control, and surveillance solution.

PEMCO approved a DMP security, fire, and access control system integrated with Vigilos enterprise software to gain digital video surveillance capabilities that enabled PEMCO to reduce the number of roving security officers by thirteen. DMP integration now ties video, access control, silent alarms, vault alarms, and intrusion alarms together to form an enterprise security management system, complete with

automated notifications customized to alarm type and PEMCO's policies and procedures. PEMCO personnel in the Seattle headquarters are now able to program and control access at each site, enabling employee access and setting schedules remotely.

**“Remote security technology has resulted in PEMCO providing maximum security monitoring of all our facilities from our headquarters while reducing our security guard force expenses by \$2 million per year.”**

**PEMCO  
Security Compliance  
Officer Tom Fasig**

Because the system is designed to centrally monitor and control access, PEMCO is able to use Seattle-based security staff to respond to events from remote locations. They've used the system to create rules that trigger system responses tailored to specific incidents, so security staff no longer waste time on low-level activities that aren't true security breaches. Instead, they concentrate first on the incidents with the highest severity. As a result, PEMCO was able to achieve the level of security it desired with thirteen fewer security officers and savings on related expenses totaling two million dollars.

# DMP and Vigilos add a layer of intelligence on top of intrusion and access control that allows customers to automate previously manual security operations.

The system's automated security scenarios enable efficient centralized control over access. Instead of issuing access control cards to cleaning crews, for example, a security monitor gets video verification of the crew's identity and allows access remotely.

## Automated Security Responses

The enterprise system automatically coordinates security operations based on routine and non-routine cues. Intrusion sensors trip video verification responses that confirm whether an alert merits follow up. Confirmed alarms automatically send pager alerts or text messages to roving guards for the fastest possible security response.

The system is accessible via Internet from PCs or Internet appliances for maximum monitoring flexibility from any IP access point.

## DMP Open-architecture Designed for Ease of Integration

Open-architecture hardware and tested integration software create automated security alerts that reduce response time and provide substantial reductions in staffing costs.

Video data is linked automatically with events triggered by other security systems, such as alarms, access card usage, or motion detection to maximize staff efficiency.

Video is available quickly and easily to any authorized user of the system. Images can be printed or e-mailed, and access can be selectively granted to external users, such as law enforcement officials.



Users can access all of their security data through Vigilos from any Internet-connected computer, anywhere, anytime.

Designed for multi-location enterprises, locations can be managed across the organization—either centrally or locally.

Users can easily create rules that match their needs, using a variety of notification and response protocols. Escalations and device control are automatic, based on rule conditions.

With enterprise solutions available on a single platform, businesses with expansive networks of outlying sites can consolidate security operations to establish cost-effective, highly efficient, command and control centers. The largest nationwide insurance, IT, financial institutions, dealership networks, and retail chains can work efficiently thanks to complete integration solutions provided by authorized DMP dealers.

## Cost-saving DMP-XR500 integration for the largest enterprise security systems

The DMP integrated solution cuts costs by—  
**Automating** guard activities for more efficient security staffing

**Consolidating** guard posts for managing system-wide activity from any location

**Reporting** activity by location, time and individual officer for determining how many guards you really need

**Sharing** information between roving guards and command centers to achieve gains in productivity and security

**Reducing** false-alarm responses



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